

Message Text

UNCLASSIFIED

PAGE 01 ISTANB 04712 070738Z

17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 023941

R 070557Z DEC 76

FM AMCONSUL ISTANBUL

TO USDOC WASHDC

INFO SECSTATE WASHDC 8356

AMEMBASSY ANKARA

UNCLAS ISTANBUL 4712

E.O. 11652: N/A

TAGS: BBSR, TU

SUBJECT: WTDR/FTI-TEKNIKA TICARET A.S.

REF: USDOC 20066

1. TURKEY 2. CNTRY CODE: 489 3.SER.NO. 0070300
4. TEKNIKA TICARET A.S.
5. P.O.B. 153, KARAKOY; VOYVODA CADDESI 61/63, KARAKOY
6. ISTANBUL, TURKEY
7. ESTABL: 1939 8. EMPL: 360 9. SIZE: (19-X) LARGE
10. REPUTATION: (22-X) EXCELLENT
11. SELLS AND SERVICES THROUGHOUT TURKEY
12. RPT DATE: 12/76
- 13A. 33150/1 AGT. STEEL WIRE AND RELATED PRODUCTS
- 13B. 33340/2 AGT. PRIMARY ALUMINUM
- 13C. 33610/2 AGT. ALUMINUM CASTINGS
- 13D. 33620/2 AGT. COPPER AND COPPER BASE ALLOY CASTINGS
- 13E. 35310/2 AGT. CONSTRUCTION MACHINERY
- 13F. 35360/2 AGT. HOISTS, CRANES AND MONORAILS
- 13G. 35370/2 AGT. INDUSTRIAL TRUCKS AND TRACTORS
- 13H. 35510/2AGT. FOOD PROCESSING MACHINERY
- 13I. 35611/2 AGT. INDUSTRIAL PUMPS
- 13J. 35631/2 AGT. AIR AND GAS COMPRESSORS AND VACUUM PUMPS
- 13K. 36210/2 MOTORS AND GENERATORS
- 13L. 36231/2 AGT. WELDING MACHINES
- 13M. 36489/2 AGT. ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT
- 13N. 37431/2 AGT. LOCOMOTIVES AND PARTS
14. CONTACT: FRED BURLA TITLE: SHAREHOLDER

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ISTANB 04712 070738Z

15. CABLE: KANITEK - ISTANBUL 16. TELEX: 22289 BURL-TR

17. TEL. 436100

18. FINANCIAL REFS: OSMANLI BANKASI, KARAKOY, ISTANBUL; TURKIYE IS BANKASI, KARAKOY, ISTANBUL; BANCO DI ROMA, KARAKOY, ISTANBUL.

19. TRADE REFS: HOBART BROTHERS COMPANY, HOBARD SQUARE, TROY, OHIO 45373; ALFA-LAVAL AB, POSTFACH S-147.00 TUMBA, SWEDEN.

20. MAJOR FOREIGN FIRMS REPRESENTED: RCA CORP., NEW YORK, N.Y. FOR COMMUNICATION EQUIPMENT AND ELECTRONIC COMPONENTS, AGENCY ACQUIRED

1939; WORTHINGTON CORP. HARRISON, N.J. FOR PUMPS AND REFRIGERATION EQUIPMENT, AGENCY ACQUIRED 1967; CLARK INTERNATIONAL MARKETING, BATTLE

CREEK, MICH., FOR FORK LIFTS, DOZERS, SCRAPERS AND COMPACTORS, AGENCY ACQUIRED 1967 HOBART BROTHERS CO., TROY, OHIO FOR WELDING EQUIPMENT AND ELECTRODES, AGENCY ACQUIRED 1976; CLAYTON MANUFACTURING CO., EL MONTE, CALIF. FOR STEAM GENERATORS, AGENCY ACQUIRED 1967; COLES CRANES LTD., HAREFIELD, MIDDLESEX, ENGLAND, FOR CRANES AGENCY ACQUIRED 1967; ALFA LAVAL AB, TUMBA, SEEDEN, FOR FOOD PROCESSING PLANTS, AGENCY ACQUIRED 1967; SEITZ-WERKE CMBH, BAD KREUZNACH, GERMANY, FOR BOTTLING MACHINERY, AGENCY ACQUIRED 1971; ASEA, VASTERAS, SWEDEN, FOR GENERATORS, ELECTRIC MOTORS, MEASURING INSTRUMENTS, NUCLEAR AND THERMIC POWER PLANTS, AGENCY ACQUIRED 1969.

21. REPUTABLE AND WELL ESTABLISHED FIRM IS ONE OF BURLA GROUP COMPANIES, TOTAL EMPLOYEES 360. AGENT, IMPORTER AND DISTRIBUTOR OF CONSTRUCTION MACHINERY, FOOD PROCESSING MACHINERY, WELDING MACHINES, INDUSTRIAL TRUCKS AND TRACTORS, HOISTS, CRANES, INDUSTRIAL PUMPS, MOTORS AND GENERATORS, ELECTRIC AND NON-ELECTRIC LIGHTING EQUIPMENT ETC. FIRM REPRESENTS OVER 35 LEADING COMPANIES IN USA, GERMANY, GREAT BRITAIN, SWEDEN, FRANCE, ITALY, AUSTRIA, SWITZERLAND AND AUSTRALIA. HEAD OFFICE WITH AMPLE MERCHANDISE DISPLAY AND WAREHOUSING FACILITIES LOCATED IN A CENTRAL BUSINESS DISTRICT OF ISTANBUL, AND BRANCH OFFICES IN ANKARA AND IZMIR. REGISTERED AND PAID-UP CAPITAL REPORTED AT TL 500,000

(TL 16.50-\$1) AND RESERVES AS OF DECEMBER 31, 1975 TOTALED TL 10.7 MILLION. COMMISSION EARNED IN 1975 TL 11.5 MILLION. FIRM IS OWNED BY ELI BURLA (11 PCT), FOUNDER OF BURLA MAKINA TICARET VE YATIRIM A.S. (FORMERLY BURLA BIREDERLER VE SSI., DANIEL VE ELI BURLA VE ORTAKLARI KOL. STI.); FRED BURLA (14 PCT); LORY BURLA (14 PCT); MRS. HENRY BORNSTEIN (30 PCT), AND MRS. BERNARD SONMAN (31 PCT). LATTER TWO ARE DAUGHTERS OF ELI BURLA. BESIDES SUBJECT FIRM AND BURLA MAKINA TICARET VE YATIRIM A.S., BURLA FAMILY OWNS UNCLASSIFIED

UNCLASSIFIED

PAGE 03 ISTANB 04712 070738Z

TEKNOSAN A.S., DISTRIBUTOR OF OFFICE EQUIPMENT AND MANUFACTURER OF CALCULATORS UNDER LICENSE FROM FACIT OF SWEDEN. BURLAS OWN 50PCT STOCK IN ISLETME LTD., WHICH ACTS AS MANAGEMENT CONSULTANT FOR SHIP BUILDING AND PAPERBOARD INDUSTRIES, AND HAVE PARTICIPATIONS IN THE FOLLOWING INDUSTRIAL COMPANIES:

ARCELIK A.S. (22.4 PCT), MANUFACTURER OF HOUSEHOLD APPLIANCES; BIMAK BIRLESİK MAKINA SAN. VE TIC. A.S. (64.5 PCT), MANUFACTURER OF LATHES UNDER LICENSES FROM BUTLER,

ENGLAND, AND TECHNOIMPEX, HUNGARY; KAVEL KABLO VE ELETKRIK MALZEMESI A.S. (32.6 PCT), MANUFACTURER OF ELECTRICAL POWER AND COMMUNICATION CABLES; TEKNOPLAST (85 PCT), MANUFACTURES PLASTIC BOTTLES AND CONTAINERS AND PRODUCES INK UNDER LICENSE FROM PARKER, USA; AND KARMASAN KARTAL MAKINA SANAYI A.S. (30.6 PCT), MANUFACTURES GENERAL MACHINERY AND STAINLESS STEEL EQUIPMENT. TOTAL EQUITY OF BURLA FAMILY WITHIN THIS GROUP REPORTED AT TL 400 MILLION. BANKS AND BUSINESS CIRCLES REPORT THAT FIRM HAS SOUND FINANCIAL STANDING AND EXCELLENT CREDIT RATING. RECOMMENDED.

22. PREPARED BY: N. AVNI;; APPROVED BY: R.W. BECKHAM;
AT: U.S. CONSULATE GENERAL, ISTANBUL.

OGDEN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 07 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ISTANB04712
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760451-0296
From: ISTANBUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761267/aaaacsf.tel
Line Count: 129
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: wolfsd
Review Comment: n/a
Review Content Flags:
Review Date: 01 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 JUN 2004 by hattaycs>; APPROVED <06 AUG 2004 by wolfsd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI-TEKNIKA TICARET A.S.
TAGS: BBSR, TU
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006